

Stephen C. Atkins, 1st Vice Chair, brings significant experience in finance and banking and a broad range of fiscal management expertise to his role on AAPCI's Board. Stephen has served as Vice President within Washington Mutual Bank's Small Business Relationship Manager department where he served as a Trusted Advisor to high net worth managed clients with revenues of over \$25 million; counseled clients/company's to assess the best products suited to meet their current and future needs which increased client/company retention; trained and coached branch staff members to develop and facilitate collaborative team work. Prior to his tenure with Washington Mutual Bank, Stephen served as Business Banker – Assistant Vice President with Chase Bank, and also served as Personal Banker/Small Business Specialist, also with Chase Bank.

Stephen received his B.Sc. degree from SUNY College at Old Westbury and is currently pursuing an M.S. degree at Mercy College in Dobbs Ferry, New York. Stephen is a member of Phi Beta Sigma Fraternity, Inc., a member of the Founder's Day Committee, and a Scholarship Showcase Committee member.